

KNOCK 'EM DEAD

THE ULTIMATE JOB SEARCH GUIDE

“The best book on how to write a resume ever written.”

—Jack Bilson, Manager of Professional Employment, Unisys Corporation

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Knock 'em Dead 2017
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Knock 'em Dead Cover Letters, 12th Ed.
978-1-4405-9618-6

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Expert advice on building a resume to GET THE JOB YOU WANT!

Your resume is the most important financial document you'll ever create. When it works, so do you. Drawing on more than thirty years of experience, bestselling author Martin Yate shows you how to write a dynamic, effective resume that:

- Stands out in a resume database
- Builds a strong personal brand employers will want on their team
- Passes recruiters' six-second scan test
- Speaks to exactly what employers are looking for

The new edition of this classic guide includes dozens of sample resumes as well as cutting-edge advice on resume-writing tactics. With *Knock 'em Dead Resumes, 12th Edition*, you'll grab employers' attention—and score the job you want.



Photo by Lori Ankler

MARTIN YATE, CPC, is one of the foremost experts in the field of job search and career management. The author of *Knock 'em Dead Cover Letters*, *Knock 'em Dead: Secrets & Strategies for Success in an Uncertain World*, *Knock 'em Dead Job Interviews*, *Knock 'em Dead Social Networking*, and more, he has helped millions of people change their lives. He can help you, too.



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